



Cardinal Ohio Chapter

of the Appraisal Institute

March 2002

Special Interest Articles:

- A brief message from our President
- Gamble on a night of fun, day of golf and receive educational credit.
- China Real Estate Valuers Association visits Cincinnati Pg 2
- Summer Conference is beach bound Pg 2

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Cardinal Ohio Chapter Newsletter, as compiled by it's officers and board members. Submissions and/or comments are appreciated.

Presidents Message

First, I am happy to be this year's President of the Cardinal Ohio Chapter of the Appraisal Institute. Second, I am pleased to be a part of this revitalized newsletter under the guidance of this year's Vice President Roger D. Thornton, MAI.

This year promises to be an exciting one. Our chapter officers, directors, and committee members have some excellent educational offerings and social events planned for the upcoming year. It is the goal of your chapter leadership to reach more of the general membership via these activities. These events will be a great opportunity to grow professionally and become better acquainted with industry peers. I also hope that we can re-involve our current members in the recruitment of new members to the Appraisal Institute.

After serving the Cardinal Ohio Chapter for several years, my interest is in maintaining the viable and active association we have today. Your chapter leadership invites you to contact us with any questions, comments, or suggestions. Let us know what we can do to help you or the organization prosper in the coming year.

*C. Scott Bernard, SRA
2002 Cardinal Ohio Chapter President*

Bob Jackson Memorial Golf Tournament

The annual golf event is currently scheduled for June 28, '2002, at the **Golf Center at Kings Island**. This will coincide with the associates' event being organized by Dennis B. Pell, MAI, SRA which will be the previous evening at the **Argosy Casino**. We may have an education program in the morning, then the tee times are to begin around 12:30 PM. Additional information and registration details will be forthcoming.

All Chapter members, spouses, guests, etc. are welcome at either event. Contact Dennis if you are interested in the evening at Argosy, so that adequate facilities can be arranged.



CREVA Visits Cincinnati

On January 25, 2002, Roger D. Thornton, MAI, Gary S. Wright, MAI and Robert P. Gutmann, SRA met with a group from the China Real Estate Valuers Association (CREVA). Roger was contacted by Jason Xi of Procter and Gamble and asked to meet with the group and give short presentations regarding AI and his firm, Integra Realty Resources. Bob Gutmann gave an

informative presentation on the inner workings of the Appraisal Institute and Gary Wright explained the purpose and organization of Integra Realty Resources. There were numerous questions regarding AI and its operations, along with discussions regarding Integra, state certification, education, and the differences between the MAI and the SRA

designations. There were 14 attendees from China, including Xiang Hongyi, who is the Executive Vice President of the China Real Estate Valuers Association and the Vice-President of the Chinese Institute of Certified Public Accountants

Robert P. Guttman, SRA (seated far left), Gary S. Wright, MAI (seated center), and Roger D. Thornton, MAI, (seated far right), along with 14 representatives of the China Real Estate Valuers Association. Between Mr. Guttman and Mr. Wright is Xiang Hongyi, the Executive Vice President of the China Real Estate Valuers Association



AI Summer Conferences Go to the Beach

“Break out the SPF-100, I’m heading to the beach on a business trip.”

Anonymous Chapter Member

Put on the khaki’s and brush off the Hawaiian shirts, this year’s Appraisal Institute Summer Conferences will be held at the Sheraton Waikiki on the island of Oahu. The conference begins on July 8th and runs through July 14th.

One representative of the Cardinal Ohio Chapter Board will be representing our chapter, not to mention a number

of regional representatives and national committee members from the area.

Join them for some fun in the sun, not to mention great educational opportunities. View the conference schedule and register at

www.appraisalinstitute.org

Aloha!



2002 Course/Seminar Schedule

Appraisal Institute courses offer the best level of real estate related education available in the market.

DATE	COURSE (Schedule Subject Change)
April 22-27	COURSE 310: BASIC INCOME CAPITALIZATION
June 21-22	COURSE 620: SALES COMPARISON VALUATION SMALL, MIXED USE PROPERTIES
July 8-13	COURSE 510: ADVANCED INCOME CAPITALIZATION
October 7-12	COURSE 110: APPRAISAL PRINCIPLES
November 4-5	COURSE 410: STANDARDS OF PROFESSIONAL PRACTICE, PART A
November 25-26	COURSE 430: STANDARDS OF PROFESSIONAL PRACTICE, PART C
DATE	SEMINAR (Schedule Subject Change)
April 5th	FHA FROM THE GROUND UP
May 3rd	SPECIAL TECHNICAL SEMINAR
May 17th	APPRAISALS AND REAL ESTATE LENDING
June 8th	REAL ESTATE DISCLOSURE
July 26th	INTRODUCTION TO ENVIRONMENTAL ISSUES FOR REAL ESTATE APPRAISERS
August 23rd	APPRAISAL OF NONCONFORMING USES
August 24th	APPRAISING MANUFACTURED HOUSING
September 6th	CASE STUDIES IN RESIDENTIAL HIGHEST AND BEST USE
September 20th	APPRAISERS SYMPOSIUM 2002
December 13th	25TH ANNUAL REAL ESTATE ECONOMIC SEMINAR

2002 Officers & Board Members

<p>OFFICERS</p> <p>Scott A. Bernard, SRA <i>President</i></p> <p>Roger D. Thornton, MAI <i>Vice President</i></p> <p>Dennis B. Pell, MAI, SRA <i>Secretary</i></p> <p>James A. Herbig <i>Treasurer</i></p> <p><i>Sally Lawton</i> <i>Executive Secretary</i></p>	<p>Directors 1-Year Term</p> <p><i>Richard D. Master, MAI, SRA</i></p> <p><i>Jeffery T. Upton, MAI</i></p> <p><i>Jody L. McKinley, SRA</i></p> <p><i>Richard J. Deardorf, SRA</i></p> <p>Directors 2-Year Term</p> <p><i>J.F. Lamberjack, SRA</i></p> <p><i>Steven R. Reynolds, MAI</i></p> <p><i>Robert Joseph Porter, MAI, SRA</i></p> <p><i>Alexander Harris</i></p>	<p>Directors 3-Year Term</p> <p><i>Ronald M. Eberly, MAI</i></p> <p><i>Jeffery H. Walker, MAI</i></p> <p>Regional Representatives</p> <p><i>Richard J. Deardorf, SRA</i></p> <p><i>Eric E. Belfrage, MAI, SRA</i></p> <p><i>Raymond A. Jackson, MAI</i></p> <p><i>Alexander Harris</i></p>
<p>Chairpersons</p> <p><i>Paul S. Dotterman, SRA</i> <i>Admissions SRA</i></p> <p><i>Thomas R. Horner, MAI</i> <i>Admissions MAI</i></p> <p><i>Dennis B. Pell, MAI, SRA</i> <i>Candidate Guidance MAI</i></p>	<p><i>Dennis M. Nash, SRA</i> <i>Candidate Guidance SRA</i></p> <p><i>Alexander Harris</i> <i>Education Chair</i></p> <p><i>John W. Uttley, III, SRA</i> <i>Government Relations Co-Chair</i></p> <p><i>Leland M. Coe, MAI, SRA</i> <i>Government Relations Co-Chair</i></p>	<p><i>Raymond A. Jackson, MAI</i> <i>Public Relations</i></p> <p>Regional Rep Alternatives</p> <p><i>Robert Joseph Porter, MAI, SRA</i></p> <p><i>Bradley W. Plummer, MAI</i></p> <p><i>Steven R. Reynolds, MAI</i></p> <p><i>Thomas D. Kitz, MAI</i></p>

Membership Development

If you know any qualified individuals that would have an interest in joining the Appraisal Institute, or parties that are considering becoming appraisers, please have them call Ray Jackson, MAI. He serves as the Membership Development & Retention Chair, and would be pleased to meet with them, or have somebody in their locale make contact.

Raymond A. Jackson
(513) 321-7766
raylive@rajackson.com



Education Guidance Committee

An education committee has been created to facilitate communication and feedback on the needs of our existing and potential members. Goals of the committee are to actively recruit members and promote membership involvement, develop new educational opportunities and add value to chapter membership. Please feel free to contact any of the members with any questions, concerns or suggestions. Following is a list of individuals serving on the 2002 education committee.

Education can be defined as working with people, young and old, to prepare them to live in the future. The future may be bright. The future may be gray. But, most importantly we must insure that there will be a future.

Willard J. Jacobson

Education Chair	Phone	Employer	Email
Alexander Harris	614-463-8015	National City Bank	Alex.Harris@Nationalcity.com
Cincinnati Region			
Brian S. Eckels	513-561-2305	Integra Realty Resources	Beckels@irr.com
Jim Burt	513-561-8800	Willingham & Associates	Jburt@willinghamassociates.com
Columbus Region			
Skip Eberly, MAI	614-221-4286	Robert Weiler Company	RJWeiler@aol.com
John Garvin, Jr.	614-221-5173	Continental Real Estate	JMGarvin_us@hotmail.com
Cherie Hardgrove, MAI	614-258-9476	CRW Valuations	CHGrove@columbus.irr.com
Dayton Region			
Mitch Newton	937-228-4402	Integra Realty Resources	Mnewton@irr.com
Lisa B. Jackson	937-293-8646	L.B. Jackson & Assoc.	OhioAppraisal@yahoo.com
Toledo Region			
Bruce Dunzweiler, MAI	419-244-7200	Erie Coast Appraisal	B_Dunzweiler@ecag.com
Cheryll Morey	419-244-7200	Erie Coast Appraisal	C_Morey@ecag.com
Cleveland Region			
Dennis B. Pell, MAI	440-934-2340	Dennis B. Pell Co	dpell2868@aol.com
Richard Naumann	440-934-2340	Dennis B. Pell Co.	dpell2868@aol.com

New AI Identity

As most members and associates are aware, the Appraisal Institute has implemented a new corporate identity, including the Appraisal Institute signature logo, and those for the designations. If all of the appraisal personnel for your company belong to the Institute, you are now allowed to place the new Appraisal Institute signature logo on your letterhead. This data is available in electronic file format, copy of which can be downloaded from our Chapter's web site. This is available in both PC and Mac formats.

Cardinal Ohio Chapter

CHAPTER OFFICE:
4722 Merrifield Place
Columbus, OH 43220

PHONE:
(614) 442-3391

FAX:
(614) 442-3393

E-MAIL:
cardohio@iwaynet.net

We're on the Web!

See us at:

www.cardohio.org

Proposed Bylaw Change

A proposed Chapter bylaw change was made at the December 2001 meeting in Columbus. This relates to the number of directors on the board. Since the Cardinal Ohio Chapter had originally been made-up of 5 founding chapters, a 10 member director's board was established. Unfortunately, with the officers and other voting members included, there are 17 people. That meant a minimum of 9 was needed for the quorum, and this was not always met. The proposed bylaw change will be a minimum of 6 directors and a maximum of 10, this to be implemented in 2003. This will have to be voted by the general membership, then approved by the board. Copy of this will be sent by mail in the near future.

Article VIII Chapter Board of Directors(page 5)
Part B Composition

Paragraph two(2) currently states:

There shall be ten(10) elected members of the Chapter Board of Directors with no more than two(2) directors from each Subchapter or Founding Chapter.

The proposed new wording will be:

There shall be a minimum of six(6), but no more than ten(10) elected members whom shall serve over staggered terms. Geographic diversity of these members will be attempted in order to have representation from the Founding Chapters.

Motion made at September 27, 2001 meeting by Ray Jackson.

Seconded by Richard Masters, MAI, SRA

Public Relations Information

If you are aware of any public relations type activities affecting the industry whether it be something you are directly involved in or have been made aware of, please contact the Chapter's PR Chair so we can get some press. The same holds true for questions you may

have fielded for newspapers or publications. If it is newsworthy, we are interested in letting our members and/or public know about it. If you are uncomfortable fielding questions from the press, you can direct them to the PR Chair or the President.

Raymond A. Jackson
(513) 321-7766
rayjlive@rajackson.com

Questions or Comments

Any questions or comments regarding the newsletter can be sent to the Chapter Office via the email link to the left.

Also, any submissions you feel would be of interest to the Cardinal Ohio Chapter membership can be

forwarded to the Chapter Office for consideration in the next newsletter.

Thank You,
Roger D. Thornton, MAI
Vice President Cardinal
Ohio Chapter
